



# Austria

## Gateway to Eastern Europe



November 2004

Organized by the Canadian Embassy in Vienna.

**Find new markets and use the experience of partners active in your target export-market.**

**Process information**

- The Embassy in Vienna is contacting interested companies and organisations through Canadian partners.
- Companies are invited to send this completed form to the Embassy in Vienna or contact in Canada.
- The Embassy will obtain relevant information about markets and export opportunities; forms will also be passed on to our Austrian partners.
- The Embassy will reply to Canadian companies and invite them to the seminar.
- Interested Canadian companies will register for the seminar and/or individual meetings (November. 2004).

**Essential Information**

(to be completed by Canadian companies)

In order to provide the best possible contacts for you, we need some basic information about you and your company. Please use key words to keep it short.

**A1. Company Information:**

Company name			
1 <sup>st</sup> contact, function, email			
2 <sup>nd</sup> contact, function, email			
Company address			
Phone		E-mail	
Fax		Homepage	
Year of foundation		Employees	

**A2. Products and applications** (include information such as main product, product description, competitive advantage, main markets, typical customers)

**Optional Information**

**A3. Company background – history – profile** (include information such as head office, branch offices, certifications, key research areas, fields of activity)

Please fill electronically  
 and return to [roland.rossi@dfait-maeci.gc.ca](mailto:roland.rossi@dfait-maeci.gc.ca) .  
 Tel.: 01 53138 3383  
 Fax: 01 53138-3906

**A4. Interests (ideal partner profile)**

Looking for: representatives    suppliers    agents    JV partner    customers  
others:

**A5. Partner should produce, handle, be in the market, have a minimum size,...**

**A6. Preferred Markets, Countries of interest**

**A7. Comment**